

Microsoft UK Software Revenues Comments from Computer Weekly

To accompany figures from the Computer Weekly / KEW Associates IT User Expenditure Survey (below).

“Here are the figures of what we estimate to be Microsoft's revenues in vertical sectors in the UK. Many commercial users reckon they could end up paying at least 50% more for their software. So the cost to UK plc could be £300m.

More disturbingly, we reckon Microsoft's revenues in the public sector (local government; central government; health Service; and Education) for 2000 were £103.9 million. So that could be an extra £50m that the taxpayer has to pay.”

If you wish to quote this material or the figures below please check first with John Riley at Computer Weekly (John.Riley@rbi.co.uk)

UK Software Revenues - Microsoft*						
			1999			2000
			£m			£m
Energy and Water Supply Industries			16.6	3.1%		19.7 3.3%
Metals, Minerals, Chemicals Manufacture			15.0	2.8%		16.9 2.8%
Metal Goods, Engineering, Vehicles Manufacturing			46.7	8.8%		55.1 9.1%
Other Manufacturing Industries			28.9	5.5%		33.9 5.6%
Construction			7.3	1.4%		7.8 1.3%
Retailing, Wholesaling, Hotels, Catering and Repairs			53.9	10.2%		61.7 10.2%
Transport and Communication Services			32.5	6.1%		37.3 6.2%
Banking and Finance			70.9	13.4%		79.4 13.1%
Insurance			31.5	5.9%		32.4 5.3%
Business Services			46.9	8.8%		57.9 9.5%
Computer Services			60.1	11.3%		70.0 11.6%
Local Government			20.6	3.9%		22.4 3.7%
Central Government			26.1	4.9%		27.8 4.6%
Health Service			15.6	2.9%		17.9 3.0%
Education			29.5	5.6%		35.8 5.9%
Other Services			27.8	5.3%		30.2 5.0%
All Sectors			530.0	100.0%		606.1 100.0%

* Excludes consumer and OEM. Assumes Microsoft UK revenue 20% of EMEA. Consumer revenue taken to be 10% of total.

This material is extracted from
Computer Weekly / KEW Associates IT User Expenditure Survey
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